

COMPANY PROFILE 2025



KM5 HIGHWAY ARANETA AVE.,
BARANGAY. TANGUB, BACOLOD CITY,
NEGROS OCCIDENTAL

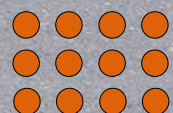


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WELCOME MESSAGE



Axel B. Banay, ME, ECE, CDCP
Founder & CEO

Welcome to LMI Corporation, where we showcase our Vision, Mission, and Values.

We are proud to present the innovative solutions and exceptional services that have earned us a reputation as a leader in our industry. With a focus on customer satisfaction and a commitment to excellence, we strive to make a positive impact on the world around us.

This brochure provides a glimpse into the passion and dedication that drive us every day. We hope it inspires you to learn more about who we are and what we can achieve together.

Thank you for choosing LMI Corporation, your TOTAL SOLUTIONS partner!

Engr. Axel B. Banay brings a wealth of experience and passion for innovation to his role as Founder & CEO of LMI Corporation. With over 15 years in the IT & Telecom industry, he has a proven track record of driving growth and success.

Before founding LMI Corporation, Engr. Axel served as an IT Manager at Riverside College Inc., where he spearheaded the IT Revamp through the use of virtualization. Engr. Axel also worked for Smart Communications Inc. as Wireless Access and Transport Engineer for more than 6 years where he made an impact on the proliferation of 3G & 4G coverage on the southern part of Negros Occidental.

Beyond executive leadership, Engr. Axel is a sought-after speaker and consultant for digital transformation, technology in education & cyber defense. He brings a strategic vision to guide organizations through digital transformation initiatives, ensuring they leverage technology to achieve their business objectives. Engr. Axel's proficiency in cyber security empowers him to advise clients on building robust defenses against emerging threats.

Engr. Axel holds a **Master's Degree in Entrepreneurship from the Asian Institute of Management** and graduated with a **Degree in Electronics & Communications Engineering from the Technological University of the Philippines-Visayas**. He recently acquired a **Cybersecurity Certificate from National University of Singapore, Advanced Computing for Executives School of Computing**. He also holds various professional certifications in Cyber Defense & Threat Hunting, Data Center & Design, and IT Disaster Recovery. His dedication to lifelong learning extends beyond academia, with a strong commitment to staying at the forefront of industry trends.

ABOUT COMPANY

Our company is a seasoned general contractor with a combined formidable 66-year legacy of delivering exceptional construction solutions. Our expertise extends beyond traditional building and infrastructure development. We are pioneers in integrating Information and Communication Technology (ICT) into our projects, offering a comprehensive suite of services that encompass Cybersecurity, WIFI, CCTV, Network Cabling, and Telecom works.

With decades of experience, we have honed our ability to seamlessly blend construction excellence with cutting-edge ICT infrastructure. Our commitment to delivering secure, connected, and efficient environments sets us apart as a trusted partner for businesses and organizations seeking to thrive in the digital age.



OUR JOURNEY SO FAR



OUR SERVICES



**Managed
Cybersecurity**



Managed WIFI



Managed CCTV



Managed PABX



Cloud Services



IT Support Services



**Help Desk
Support**



**Preventive
Maintenance**



**System
Administration**



**Data Backup and
Recovery**

PROJECT SERVICES



**Civil, Mechanical,
Electrical &
Telecom Works**



**Data Center
and Design**



**Fire Detection
and Alarm
System**



**Solar PV
System**



**Public Address &
Background Music**

YOUR TOTAL SOLUTIONS PROVIDER!

GOVERNMENT COMPLIANCE

		Republic of the Philippines DEPARTMENT OF LABOR AND EMPLOYMENT REGION VI			
Document Number: FM-002-09-2		Revision No.: 0		Effectivity Date: July 23, 2018	

CERTIFICATION

To Whom It May Concern:

This is to certify that per records of this Office, **LMI CORPORATION** with office address at Km. 5 Highway, Araneta Avenue, Brgy. Tangub, Bacolod City has no pending case with this Office.

This certification is issued for whatever legal purpose it may serve.

Iloilo City, Philippines, 27 September 2023.



ATTY. SIXTO T. RODRIGUEZ, JR.
 Regional Director

Note: This Certificate is valid only within Region VI and excludes cases filed with the NLRC

DOLE Registration

Department of Budget and Management
PROCUREMENT SERVICE

CERTIFICATE OF PHILGEPS REGISTRATION
(Platinum Membership)

THIS IS TO CERTIFY THAT

LMH CORPORATION
Rm 5 Highway, Dava Triangle
Bacolod City, Negros Occidental, Negros Island Region, Philippines

is registered in the *Philippine Government Electronic Procurement System (PhilGEPS)* on 05-Jan-2022 pursuant to Section 8.3.2 of the *Revised Implementing Rules and Regulations of Republic Act No. 9194* (Universal Bidding) of the Government Procurement Reform Act.

This further certifies that **LMH CORPORATION** has submitted the required eligibility documents in the *PhilGEPS* Supplier Registry as listed in Annex A, which document is attached hereto and made an integral part hereof.

For the purpose of updating this Certificate, all Class "A" eligibility documents covered by Section 8.3.2 of the *Revised Implementing Rules and Regulations of Republic Act No. 9194* regarding the *revocability, authenticity and validity* of the Certificate shall remain current and updated. The failure by the prospective Bidder to update this Certificate with the current and updated Class "A" eligibility document shall result in the automatic suspension of its validity until such time that all of the expired Class "A" eligibility document had been updated.

By submitting this Certificate, the Bidder certifies:

1. the authenticity, correctness, validity, and completeness of the copy of the original eligibility documents submitted;
2. the veracity of the statements and information contained therein;
3. that the Certificate is not a guarantee that the normal requirement will be declared eligible without first being determined to be such for that particular bidding, nor is it an evidence that the Bidder has passed the post-qualification stage; and
4. that any finding of concealment, falsification, or misrepresentation of any of the eligibility documents submitted, or the concealment thereof shall be a ground for disqualification from further participation in the bidding process. Without prejudice to the imposition of appropriate administrative, civil and criminal penalty in accordance with the laws.

This Certificate is valid until 02-Apr-2024.

Issued this 13rd day of March 2023.
This is a system generated certificate. No signature is required.

LMH LMH

Documentary Stamp Tax Paid Php 30.00
Certificate Reference No: 202201261551629479628

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PHILGEPS Membership

MEET THE TEAM

Winston H. Estrevillo, ECE, CSCP

Manager

People, Facilities, IT & Security

An accomplished professional with a diverse background: an Engineer by profession and a People Manager. With certification as an Internal Quality Auditor (ISO 9001:2015) and as a Certified International Supply Chain Professional, he brings a unique blend of technical and managerial acumen to his role. His interdisciplinary approach demonstrates a strong commitment in optimizing processes, enhancing workforce development and driving operational excellence.



Stephen D. Mendoza

Manager

Sales & Marketing

A goal-driven and customer-oriented professional who goes the extra mile to deliver results. A passionate believer that good Products/Services and People development must come hand in hand in delivering an effective and productive Customer engagement.

Romulo S. Apuhin, ECE

Manager

Pre-sales, Quality Assurance & Materials Management

A data-driven enthusiast with passion in creating processes and quantifications. A Lean Six-sigma and Kaizen practitioner, directly contributing to low cost, high impact and future proof technical designs, all for the benefit of the client.



Richard Hanz M. Kalaw

Manager

Technical Support

An accomplished Senior Network Engineer and Information Security with a solid experience in general IT, InfoSec and network engineering. He possesses deep expertise in network infrastructure, security, and administration, with hands-on proficiency in Cisco devices, Microsoft Windows Server, and Linux. Known for his skills in network security and automation, he has managed complex IT environments and ensured compliance with ISO27001 standards. He is proactive, analytical problem-solver with strong leadership experience, effectively guiding teams to optimize IT infrastructure and enforce security protocols.

MISSION

To empower businesses
through cost effective & up-to-date
technology solutions.

VISION

The first-class institution of choice that
provides excellent ICT services to the
digital world.

CORE VALUES

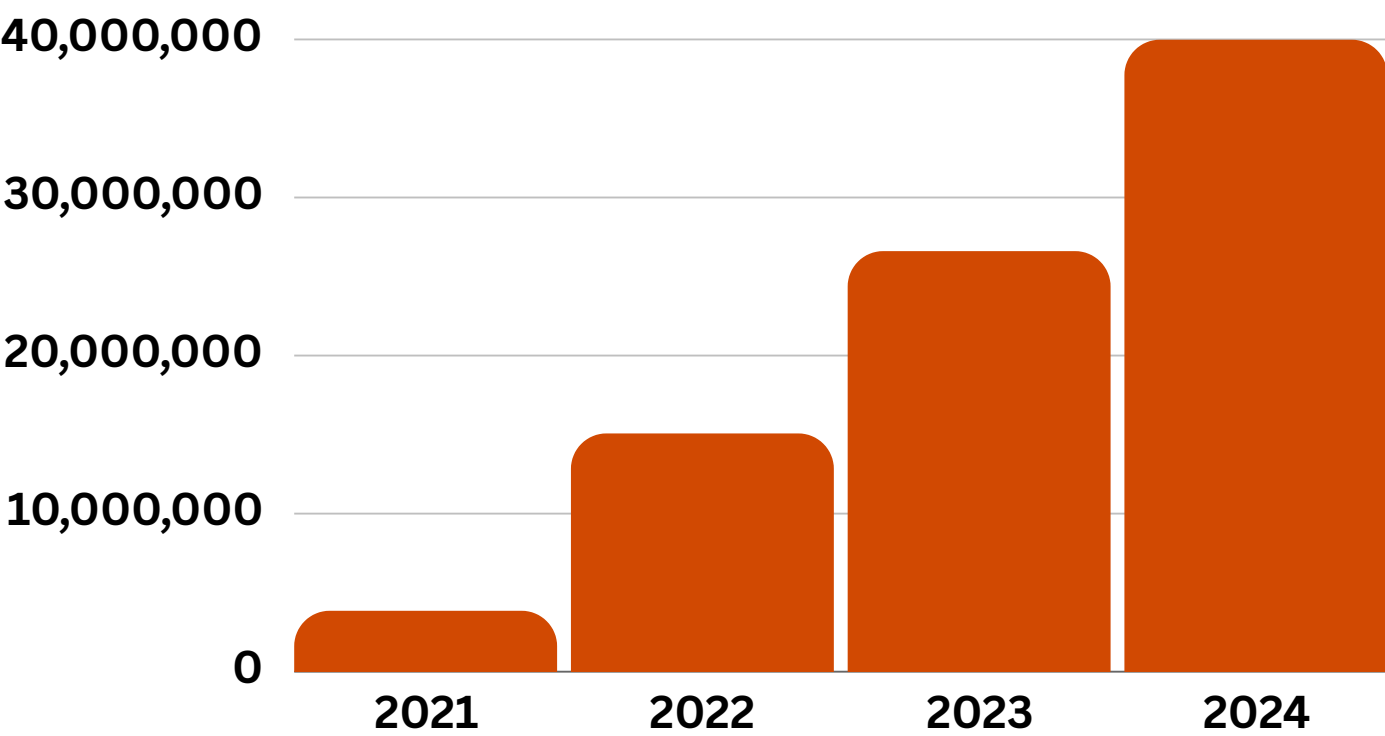
INTEGRITY – FAMILY – EXCELLENCE

THE COMPANY
VALUES



**We value the trust given by our clients, and we will always be
there to maintain our relationship.**

BUSINESS GROWTH REVENUE



The trajectory of LMI over the past few years has been nothing short of phenomenal. From a modest revenue of PHP 3.85 million in 2021, the company has experienced a meteoric rise, culminating in a staggering PHP 15.07 million in 2022, followed by an even more impressive PHP 26.61 million in 2023. This momentum has further accelerated in 2024, with revenues soaring to PHP 40 million—a record-breaking achievement that highlights the company’s exponential progress.

Such rapid expansion is a testament to the company’s strategic acumen, innovative spirit, and ability to capitalize on market opportunities. It is a clear indication of a robust business model and a strong leadership team that has steered the company to unprecedented heights. While maintaining this pace of growth will undoubtedly present new challenges, the foundation laid thus far provides a solid platform for sustained success. The future looks exceptionally bright for LMI as it continues to redefine industry standards and expand its market reach.



SUSTAINABILITY STRATEGIES



Eligible Green Project Categories	Specifics
Renewable Energy	An investment on <u>solar power system</u> can help reduce CO2 emission at the same time lowers the energy cost in our operation.
Green Buildings, Energy Efficiency, Pollution Prevention and Control	<p>A <u>renovation of an office building to include a smart interactive training room</u> utilizes LED lights, inverter appliances and wood & plastic composites for furnitures will greatly increase our energy efficiency use.</p> <p>An investment on <u>Cloud Managed Network, Servers & Storage</u> will greatly help reduce carbon footprint and lessen energy consumption.</p>
Clean Transportation	An investment on <u>electricity driven vehicles</u> or a hybrid one can minimize carbon emission as well as lessen our operation cost.

Eligible Social Project Category	Specifics
Socioeconomic Advancement and Empowerment	An <u>investment on demo equipment, electronic hardwares, softwares and training</u> the trainers to provide free training to partner schools to increase skills of learners.



OUR PROJECTS

MANAGED CYBERSECURITY



Saint Columban College, Inc. Thru Innove Communications, Inc.

Location: San Francisco (Pob.), Pagadian City,
Zamboanga del Sur, 7016, Philippines

Date Completed: Ongoing



Asia Pacific Medical Center - Aklan

Thru Innove Communications, Inc.

Location: Judge Martelino Road, Andagao,
Kalibo Aklan

Date Completed: May 28, 2024



Ateneo de Iloilo- Santa Maria Catholic School

Thru Innove Communications, Inc.

Location: Donato Pison Ave, Mandurriao,
Iloilo City, 5000 Iloilo

Date Completed: January 13, 2024



STI - WNU Bacolod

Thru Innove Communications, Inc.

Location: STI West Negros University, Burgos
Street, Bacolod City, 6100 Negros Occidental

Date Completed: June 6, 2023



OUR PROJECTS

MANAGED CYBERSECURITY



Pathcutters Philippines, Inc.

Location: 12th Lacson St, Bacolod, Negros Occidental, 6100, Philippines

Date Completed: August 5, 2024



Aklan Electric Cooperative Inc. Thru Innove Communications, Inc.

Location: Mayor Saturnino Fernandez
Compund 5605 Lezo, Philippines

Date Completed: January 13, 2024



Negros Occidental Electric Cooperative

Location: Sitio Naga, Brgy. Binicuil, Kabankalan
City, Negros Occidental, 6111, Philippines

Date Completed: November 20, 2023



Hawaiian Philippine Company

Location: Hawaiian Silay Central, Bgy.
Hawaiian, Silay City, Negros Occidental 6117,
Philippines

Date Completed: December 21, 2023



OUR PROJECTS

MANAGED WIFI



Rosemont Hills Montessori College

Thru Innove Communications, Inc.

Location: Lot 2632 Barangay Sabang, Danao City, Cebu 6004

Date Completed: June 19, 2024



Riverside College Inc.

Location: Dr. Pablo O. Torre Sr. St, 23rd St, Bacolod, Negros Occidental

Date Completed: March 13, 2024



Colegio de San Agustin Bacolod

Thru Innove Communications, Inc.

Location: Benigno S. Aquino Drive, Bacolod City, Negros Occidental, 6100

Date Completed: October 12, 2022



USLS SMART WIFI

Thru SMSGT, Inc.

Location: La Salle Avenue, Bacolod City 6100, Negros Occidental, Philippines

Date Completed: November 20, 2020



OUR PROJECTS

MANAGED CCTV



Distileria Bago, Inc.

Location: Brgy. Taloc, Bago City, Negros Occidental, 6101, Philippines

Date Completed: Ongoing



West Visayas State University – Himamaylan

Location: Himamaylan City, Negros Occidental

Date Completed: August 13, 2024



Silliman University Thru Innove Communications, Inc.

Location: 1 Hibbard Avenue, Dumaguete City, Negros Oriental, 6200 Philippines

Date Completed: July 19, 2024



OUR PROJECTS

MANAGED CCTV



IslaSol Manapla

Location: Hda. Bariw, Brgy. Teresa, Manapla,
Negros Occidental, 6120, Philippines

Date Completed: June 22, 2024



Globe Telecom, Inc.

Location: Globe Regional Office 27th Lacson
St. Bacolod City

Date Completed: January 9, 2024



OUR PROJECTS

MANAGED PABX



Ateneo de Iloilo– Santa Maria Catholic School

Location: Donato Pison Ave, Mandurriao, Iloilo City, 5000 Iloilo

Date Completed: August 17, 2024



ABU-EMP Financing Inc.

Location: ABU-EMP 717 Dr. Jose P. Rizal Ave., Brgy Valenzuela, Makati City

Date Completed: September 12, 2023



Bacolod Adventist Medical Center

Thru Innove Communications, Inc.

Location: C.V. Ramos St, Bacolod, 6100 Negros Occidental

Date Completed: September 28, 2024



The Health Centrum, Inc.

Thru Innove Communications, Inc.

Location: Teodorica Avenue, Roxas City, 5800 Capiz

Date Completed: August 22 , 2023



PROJECT SERVICES

CIVIL, MECHANICAL, ELECTRICAL WORKS



Transcom WorldWide (Phils) Inc. - Iloilo

SOW: Fiber Optic Cable Installation

Date Completed: October 31, 2024

Location: MegaworldBlvd, Mandurriao, Iloilo City, Iloilo



Transcom WorldWide (Phils) Inc. - Bacolod

SOW: Electrical Rehabilitation and Network Structured Cabling

Date Completed: ongoing

Location: Brgy. Tangub, Bacolod City, Negros Occidental



Universal Robina Corporation

SOW: Bais Road Concreting

Location: URC BAIS

Date Completed: Ongoing



PROJECT SERVICES

CIVIL, MECHANICAL, ELECTRICAL WORKS



Universal Robina Corporation

SOW: Revision of Electrical System of 460Vac -3MVA Transformer

Date Completed: September 13, 2024

Location: : URC SONEDCO KABANKALAN



Universal Robina Corporation

SOW: Lightning Arrester Supply & Installation

Date Completed: June 23, 2024

Location: : URC BAIS & URC LA CARLOTA



Universal Robina Corporation

SOW: Vacuum Pan & Mudbowl Repair

Date Completed: August 16, 2024

Location: : URC SONEDCO KABANKALAN



PROJECT SERVICES

CIVIL, MECHANICAL, ELECTRICAL WORKS



SMART COMMUNICATIONS INC. KALIBO FIELD OFFICE

Thru SMSGT, Inc.

SOW: Construction of Field Office, Genset Shelter and Electrical Panels & Transformers

Date Completed: June 15, 2023

Location: Smart Cellsite New Buswang Kalibo Aklan



SMART COMMUNICATIONS INC. BOHOL CELLSITE

Thru SMSGT, Inc.

SOW: Construction of Genset Shelter and Electrical Upgrade

Date Completed: April 23, 2023

Location: NATIONAL HI-WAY, POBLACION SUR, CARMEN, BOHOL



PAG-ASA

Thru SMSGT, Inc.

SOW: Supply of Services for the Civil Works, Installation of Electrical Power System, Lightning Protection and Grounding System (including Validation Tests) for the VSAT Project for One (1) site in Visayas Area

Date Completed: December 21, 2022

Location: Dumaguete, Silay, Talisay, Ilog & La Carlota Negros Island



PROJECT SERVICES

IN-BUILDING SYSTEM



Coca-Cola Bottlers Philippines Inc. Thru N-WAVE Technologies Inc.

SOW: Smart IBS Project Turnkey

Location: Pavia, Iloilo

Date Completed: October 15, 2022



Citadines Amigo Iloilo Thru N-WAVE Technologies Inc.

SOW: Smart IBS Project Turnkey

Location: Iloilo City

Date Completed: October 15, 2022



N-Wave Technologies, Inc.

SOW: Technical Site Survey Report – Smart IBS

Location: Negros Island and Panay

Date Completed: October 15, 2022



PROJECT SERVICES

TURN-KEY PROJECTS



VCLOUD LLC

SOW: Network Cabling & Firewall

Location: Bacolod City

Date Completed: April 4, 2024



Splash Park

SOW: Structured Cabling WIFI, CCTV, PA SYSTEM

Location: Bacolod City

Date Completed: January 23, 2023



Converge OLT Project Thru MetroWorks

SOW: Negros-wide OLT & Rectifier Installation

Location: Negros Island

Date Completed: September 2023



Vallacar Transit Inc.

SOW: Data Center, Optical Fiber, Structured
Cabling & Company-wide CCTV

Location: Bacolod City

Date Completed: January 23, 2023



PROJECT SERVICES

TURN-KEY PROJECTS



Bacolod Adventist Medical Center

SOW: Cisco Core Switch Replacement

Location: C.V. Ramos St, Bacolod, 6100
Negros Occidental

Date Completed: September 18, 2024



La Carlota City Local Government

SOW: City-wide IP CCTV

Location: La Carlota City Negros Occidental

Date Completed: September 5, 2023



Universal Robina Corporation

SOW: Redundancy & Network Rehabilitation

Location: URC Sonedco Kabankalan

Date Completed: March 5, 2023



Central Negros Electric Cooperative

SOW: 74KM Aerial Optical Fiber Network

Location: Bacolod, Silay, Talisay, Murcia,
Bago, Panaogao & Robinsons Mall

Date Completed: July 26, 2022



PROJECT SERVICES

TURN-KEY PROJECTS

Yusay Credit & Finance Inc.

SOW: Structured Cabling, Network, WIFI & PABX

Location: Bacolod City

Date Completed: October 15, 2020



FGC+ Group of Companies

SOW: Structured Cabling, Networking & UPS System

Location: Bacolod City

Date Completed: December 5, 2019
under LMI IT Solutions & Telcom Services



Bacolod City Water District

SOW: Structured Cabling, Network, WIFI & PABX

Location: Bacolod City

Date Completed: May 28, 2019



OUR VALUED CLIENTS



Globe  Smart

 Universal Robina

innOve
COMMUNICATIONS
A wholly owned subsidiary of GLOBE TELECOM



Amaia STEPS
CAPITOL CENTRAL



MEGAWORLD

ADVENTIST
MEDICAL CENTER
BACOLOD



HAWAIIAN-PHILIPPINE COMPANY



ASIA PACIFIC
MEDICAL CENTER



ABU-EMP
UNLIMITED CREDIT RESOURCES, INC.

the district
north point • Ayala Malls

PATHCUTTERS
affordablestaff®

Transcom

Ayala Malls



LMI
CORPORATION

LET'S WORK TOGETHER



(034)703-6108



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LMI Corporation



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Bacolod City, Negros Occidental 6100



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